ESTTA Tracking number:

ESTTA564934

Filing date:

10/15/2013

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Notice of Opposition

Notice is hereby given that the following party opposes registration of the indicated application.

Opposer Information

Name	Beachbody, LLC
Granted to Date of previous extension	10/13/2013
Address	3301 Exposition Blvd.Third Floor Santa Monica, CA 90404 UNITED STATES

Attorney information	Camille M. Miller Cozen O'Connor
in onnation	1900 Market StreetThird Floor
	Philadelphia, PA 19103
	UNITED STATES
	cmiller@cozen.com, efeatherman@cozen.com, hdiamond@cozen.com,
	cbranka@cozen.com

Applicant Information

Application No	85769769	Publication date	04/16/2013
Opposition Filing Date	10/15/2013	Opposition Period Ends	10/13/2013
Applicants	Asokaraj, Veeramani 78 Stacey Road Marlborough, MA 01752 UNITED STATES Asokaraj, Surainder 78 Stacey Road		
	Marlborough, MA 01752 UNITED STATES		
	Asokaraj, Subitha 78 Stacey Road Marlborough, MA 01752 UNITED STATES		
	Asokaraj, Nithila 78 Stacey Road Marlborough, MA 01752 UNITED STATES		

Goods/Services Affected by Opposition

Class 018. First Use: 2012/10/30 First Use In Commerce: 2012/10/30

All goods and services in the class are opposed, namely: All purpose sport bags; All-purpose athletic

bags; All-purpose carrying bags; Backpacks; Book bags; Gym bags; School bags; Shoulder bags; Travel bags

Grounds for Opposition

,	Priority and likelihood of confusion	Trademark Act section 2(d)
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Marks Cited by Opposer as Basis for Opposition

U.S. Registration No.	3444723 Application Date 10/08/2007			
Registration Date	06/10/2008 Foreign Priority NONE Date			
Word Mark	P90X			
Design Mark				
Description of Mark	NONE			
Goods/Services	Class 009. First use: First Use: 2003/02/18 First Use In Commerce: 2003/02/18			
	pre-recorded video tapes, cassettes, DVDs, and CDs, featuring exercise, fitness and dietary information and instruction			

U.S. Registration No.	3812145 Application Date 08/31/2009		
Registration Date	06/29/2010 Foreign Priority NONE Date		NONE
Word Mark	P90X		
Design Mark			
Description of Mark	NONE		
Goods/Services	Class 025. First use: First Use: 2003/07/21 First Use In Commerce: 2003/07/21 shirts, t-shirts, golf shirts, jackets, wind resistant jackets, sweat shirts, sweat pants, running suits, socks, shorts, caps and hats		
			ckets, sweat shirts, sweat

U.S. Registration No.	3837950 Application Date 03/01/2010		03/01/2010	
Registration Date	08/24/2010 Foreign Priority NONE Date			
Word Mark	P90X			
Design Mark				
Description of Mark	NONE			
Goods/Services	Class 028. First use: First Use: 2004/01/09 First Use In Commerce: 2004/01/09 Exercise equipment, namely, machines, chin-up bars, benches, trampolines, chest pulls, chest expanders, abdominal boards, rowing machines, weights, bars, stretch bands, pulleys, work out weighted gloves, pushup stands, power stands in the nature of exercise platforms, exercise balls, medicine balls, personal exercise mats, yoga blocks			

U.S. Registration No.	3041368	Application Date	11/22/2004
Registration Date	01/10/2006	Foreign Priority Date	NONE

Word Mark	BEACHBODY
Design Mark	
Description of Mark	NONE
Goods/Services	Class 018. First use: First Use: 2004/08/23 First Use In Commerce: 2004/08/23 backpacks Class 025. First use: First Use: 2004/08/23 First Use In Commerce: 2004/08/23 clothing, namely shirts and tops

Attachments	Notice of Opposition re PPX.PDF(383256 bytes)
Attachinents	Notice of Opposition re 11 X.1 Dr (303230 bytes)

Certificate of Service

The undersigned hereby certifies that a copy of this paper has been served upon all parties, at their address record by First Class Mail on this date.

Signature	/Camille M. Miller/
Name	Camille M. Miller
Date	10/15/2013

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

BEACHBODY, LLC,

Opposition No.

Serial No. 85/769,769

Opposer,

v.

Filed: November 2, 2012

Published: April 16, 2013

NITHILA ASOKARAJ SUBITHA ASOKARAJ SURAINDER ASOKARAJ VEERAMANI ASOKARAJ

Mark: PPX

Applicants.

NOTICE OF OPPOSITION

Beachbody, LLC, a Delaware limited liability company, with a place of business at 3301 Exposition Blvd., 3rd Floor, Santa Monica, CA 90404, believes that it will be damaged by registration of the mark PPX, which is the subject of application Serial No. 85/769,769, published in the April 16, 2013 *Official Gazette*, and hereby opposes the same.

As grounds of opposition, it is alleged that:

PARTIES

- 1. Opposer, Beachbody LLC, ("Opposer") is a Delaware limited liability company, with a mailing address of 3301 Exposition Blvd., 3rd Floor, Santa Monica, California 90404.
- 2. Applicants, Nithila Asokaraj, Subitha Asokaraj, Surainder Asokaraj and Veeramani Asokaraj ("Applicants"), are individuals, all with a mailing address of 78 Stacey Road Marlborough, Massachusetts 01752.

BACKGROUND REGARDING OPPOSER AND OPPOSER'S MARK

3. Opposer Beachbody is a well-known creator and seller of in-home fitness, health,

wellness and weight loss solutions, including different in-home exercise and fitness DVD-based workout kits, fitness gear including backpacks and bags, and supplement products. One of the main components of Opposer's business encompasses the development, production, sale and distribution of its BEACHBODY® line of health, wellness, weight loss and fitness products and service, including its popular in-home fitness DVDs and kits such as P90X®, P90X2®, INSANITY® and INSANITY THE ASYLUM® VOLS. 1 and 2.

- 4. Opposer has a strong presence in the fitness industry as a leading provider of exercise and fitness instruction, exercise, health and nutrition goods and services since 1998. Its BEACHBODY® line of health, wellness, weight loss and fitness products and service has achieved great success since 1998.
- 5. The P90X® workout is a revolutionary system of 12 sweat-inducing, muscle-pumping workouts, designed by Tony Horton to transform the body from regular to ripped in just 90 days. The P90X® workout features a number of different body weight and resistance training exercises, and cardio formats including plyometrics and the martial art of kenpo to build a lean, strong physique, burn fat, shrink waistlines, and chisel six packs. It uses an advanced training technique called "Muscle Confusion," a form of cross-training which accelerates the results process by constantly introducing new moves and routines so the user's body never plateaus, and the user never gets bored.
- 6. The P90X2® workout is the sequel to Opposer's best-selling workout program, P90X®. With P90X2® workout, P90X® graduates can get even stronger, more flexible, and more ripped. The P90X2® program is designed for maximum intensity and efficiency to push users harder and deeper to improve one's cardio endurance, speed, coordination, agility and power.
 - 7. Opposer's well-known P90X® exercise and fitness videos, DVDs, and kits have

achieved great success since their introduction on February 18, 2003. In fact, the P90X® and P90X2® exercise and fitness videos, DVDs and kits are so popular that Beachbody is planning to launch P90X3TM workout program, which is another sequel, in the very near future.

- 8. Due to the popularity of the P90X® program, Opposer also has a line of P90X® fitness gear including backpack and bags, apparel, nutritional supplements and other goods and products.
- 9. The P90X® products, including the P90X® backpack and other bags, can be purchased from Opposer's websites. In fact, Beachbody has a dedicated P90X® Store on its flagship website to promote its P90X® line of fitness programs, apparel, supplements, bags, fitness gear and its P90X® Newsletters. Screenshots of the P90X® Store, including clothing, backpacks, bags and fitness gear, at Beachbody.com are shown below. The P90X® Store is accessible at http://www.beachbody.com/category/p90x-online/shop.do.

	www.beachbody.com/category/p90x-online/shop.do

ALL PRODUCTS

P90X[®] Peak Performance Protein Bars

P90X2®

Train off-balance to build the body of an athlete. Using a breakthrough in sports science called Muscle

Tony Horton's 10-Minute Trainer®

*** *** *** (406 reviews)

Get the body you want in less time
with Tony's power-packed total-body



Burability

A.1

Read all 10 reviews Write a review

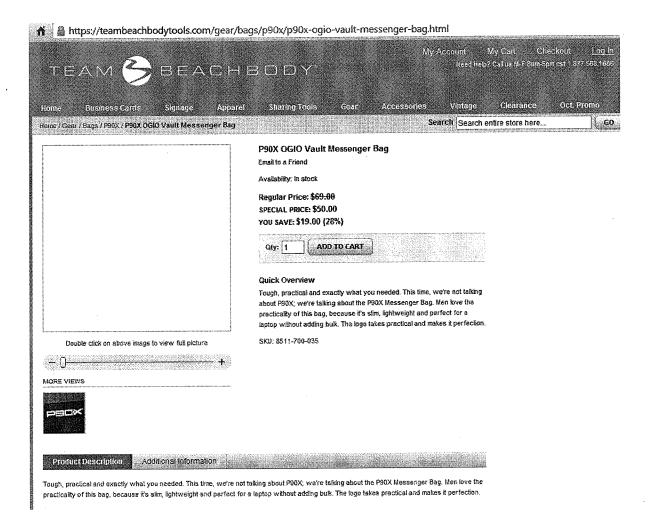
Quality

You'll get ripped, but your T-shirt won'tl These 100 percent cotton T-shirts are designed to withstand the extreme training regimen you're going to put them through. With the P90X logo on the front and "Bring It" on the back, you'll look and feel great while you work out.

> View larger

Women's sizes: Small (30-32), Medium (32-34), and Large (36-38). Available in Black and Grey.

https://teambeachbodytools.com/gear/bags/p90x/p90xr-backpack.html My Carl Checkeur Login BEACHBODY Search Search entire store here. 60 Home / Gear / Bags / P90X / P90X Backpack P90X Backpack Email to a Friend Availability: In stock Regular Price: \$64:00 SPECIAL PRICE: \$45.00 YOU SAVE: \$19.00 (30%) ADD TO CART Heavy-duty construction lets this bag take years of use and abuse 300 denier x 900 denier rhinoskis polyester/ 800 denier polyester. Double-lined entry pack, Internal padded laptop sleeve, integrated shoulder harness with neoprene grab handle. Fleece-lined top drop-in audio pocket with headphone exit port. Side mesh water bottle pockets. Dual-side Double click on above image to view full picture compression straps. SKU: #S11-700-055 Product Description Additional Information Black with White Embroidered Logo Heavy-duty construction lets this bag take years of use and abuse 300 denier x 900 denier rhinoskin polyester/ 600 denier polyester. Double-lined entry pack, internal padded laptop sleeve, integrated shoulder harness with neoprene grab handle. Fleece-lined top drop-in audio pocket with headphone exit port. Side mesh water bottle pockets, Dual-side compression straps. Laptop sleeve: 12.5"h x 10.25"v x 2.5"d; fils most 15" laptops. Dimensions: 19"h x 12"v x 10"d Capacity: 2,050 cu in /33.6L Weight: 2.0 ibs/0.9kg. This is perfect to carry your gear to the gym or to use to hold your business building tools, taptop, business cards, brochures etc.



- 10. Opposer's P90X® in-home fitness kits and products include exercise DVDs, instructional fitness and diet guides and fitness gears. Opposer also sells P90X® clothing, backpacks, bags and accessories at its websites as shown in the screenshots above, and are accessible at https://teambeachbodytools.com/gear/bags/p90x/p90x-ogio-vault-messenger-bag.html, https://teambeachbodytools.com/gear/p90xr-backpack.html and https://teambeachbodytools.com/gear/p90xr-backpack.html and https://teambeachbodytools.com/gear/p90xr-backpack.html and https://teambeachbodytools.com/gear/p90x-online/shop_gear.do.
- 11. Opposer first introduced the P90X® in-home fitness kits, fitness gears, bags, apparel and related products at least as early as February 18, 2003. This date significantly precedes Applicants' alleged date of first use of the trademark application for PPX in March 2012.

- 12. On October 8, 2007, Opposer filed an application for registration of the mark P90X in the United States Patent and Trademark Office on the Principal Register under the Lanham Act, 15 U.S.C. § 1051 et seq. This application was assigned Serial No. 77/298,721 and covers the use of this mark in conjunction with "pre-recorded video tapes, cassettes, DVDs, and CDs, featuring exercise, fitness and dietary information and instruction" in Int. Class 9. The date of first use is February 18, 2003. The Patent and Trademark Office issued Registration No. 3,444,723 on June 10, 2008. Further, the Patent and Trademark Office approved Opposer's §§ 8 and 15 affidavits on June 27, 2013. Thus, Registration No. 3,444,723 is incontestable and conclusively presumed valid and enforceable.
- 13. On August 31, 2009, Opposer filed an application for registration of the mark P90X in the United States Patent and Trademark Office on the Principal Register under the Lanham Act, 15 U.S.C. § 1051 et seq. This application was assigned Serial No. 77/816,178 and covers the use of this mark in conjunction with "shirts, t-shirts, golf shirts, jackets, wind resistant jackets, sweat shirts, sweat pants, running suits, socks, shorts, caps and hats" in Int. Class 25. The date of first use is at least as early as July 21, 2003. The Patent and Trademark Office issued Registration No. 3,812,145 on June 29, 2010.
- 14. On March 1, 2010, Opposer filed an application for registration of the mark P90X in the United States Patent and Trademark Office on the Principal Register under the Lanham Act, 15 U.S.C. § 1051 et seq. This application was assigned Serial No. 77/947,432 and covers the use of this mark in conjunction with "exercise equipment, namely, machines, chin-up bars, benches, trampolines, chest pulls, chest expanders, abdominal boards, rowing machines, weights, bars, stretch bands, pulleys, work out weighted gloves, pushup stands, power stands in the nature of exercise platforms, exercise balls, medicine balls, personal exercise mats, yoga blocks" in Int. Class 28. The date of first use is at least as early as January 9, 2004. The Patent and Trademark

Office issued Registration No. 3,837,950 on August 24, 2010.

- 15. On November 22, 2004, Opposer filed an application for registration of the mark BEACHBODY in the United States Patent and Trademark Office on the Principal Register under the Lanham Act, 15 U.S.C. § 1051 et seq. This application was assigned Serial No. 78/520,853 and covers the use of this mark in conjunction with "backpacks" in Int. Class 18 and "clothing, namely shirts and tops" in Int. Class 25. The date of first use is at least as early as August 23, 2004. The Patent and Trademark Office issued Registration No. 3,041,368 on January 10, 2006. Further, the Patent and Trademark Office approved Opposer's §§ 8 and 15 affidavits on January 29, 2011. Thus, Registration No. 3,041,368 is incontestable and conclusively presumed valid and enforceable.
- 16. Opposer's P90X® mark has become well-known throughout the health, wellness and fitness industry. Through the use of Opposer's P90X® mark, Opposer has developed an excellent reputation for the BEACHBODY® line of fitness products, including the P90X® inhome fitness kits, clothing, fitness gears, backpacks, bags and other fitness, health and wellness products and services.
- 17. The great success of the Opposer's P90X® in-home fitness kits, backpack, bags, fitness gears and other products and services, is due in part to Opposer's marketing and promotional efforts. Opposer has spent a substantial amount of time and money advertising and promoting its P90X® mark. These efforts include significant advertising and promotion of its products and services through Opposer's websites, including its company websites, its dedicated P90X® Store on Opposer's Beachbody.com website, its many Facebook company and product pages as well as substantial print and other internet-based advertising, in-person and televised promotional appearances by its trainers, and its infomercials, among other efforts.
 - 18. Opposer's P90X® Facebook page is liked by over 670,000 Facebook users. A

screenshot of the Facebook page, accessible at https://www.facebook.com/P90X is shown below:



- 19. Opposer's P90X® infomercials are regularly featured on YouTube, on television, and in many social media platforms. In fact, Electronic Retailing Association (ERA), the leading trade association for direct-to-consumer commerce, awarded Opposer for its P90X® infomercial with the ERA Moxie Awards, which represent the best in television, radio, online and mobile direct response marketing, in the Best Long Form of the Year, Over \$250K category in 2010. Two of the P90X infomercials, namely, "P90X: The Reason" and "P90X: The Proof," received the Telly Award in 2011 and 2009, respectively.
- 20. The market success of Opposer's fitness products and services offered under the P90X® mark has been extraordinary, and the relevant public has come to rely upon and recognized Opposer's products and services by the P90X® mark. As a result, Opposer's P90X® mark has substantial goodwill associated therewith.
 - 21. Opposer has vigorously defended Opposer's P90X® mark against infringers and

potential infringers.

22. Opposer's P90X® mark is inherently distinctive and represents the exceedingly valuable goodwill of Opposer's fitness, health and wellness related goods and services.

BACKGROUND REGARDING APPLICANTS AND APPLICANTS' MARK

- 23. On November 2, 2012, Applicants filed an application for PPX in connection with "All purpose sport bags; All-purpose athletic bags; All-purpose carrying bags; Backpacks; Book bags; Gym bags; School bags; Shoulder bags; Travel bags" in International Class 18. The application was accorded Serial No. 85/769,769. The alleged date of first use is October 30, 2012. The application is currently pending.
 - 24. Applicants claim a date of first use of the PPX mark on June 27, 2012.
- 25. Applicants provided a specimen consisting a photograph of a backpack with the PPX designation on the front of the backpack.
 - 26. Applicants' channel of trade is unknown.
 - 27. Applicants' PPX mark was published in the Official Gazette on April 16, 2013.
- 28. Opposer filed a ninety-day request for an extension of time on May 7, 2013 and a further sixty-day request for an extension of time on August 13, 2013, thereby granting Opposer until October 15, 2013 to file its Notice of Opposition.

LIKELIHOOD OF CONFUSION PURSUANT TO SECTION 2(D) OF THE LANHAM ACT

- 29. Opposer's P90X® mark and Applicants' PPX mark are similar in sound, appearance, and meaning. The marks create the same commercial impression and are confusingly similar.
- 30. Applicants' PPX mark consisting of the letters P, P and X is likely to <u>increase</u> any consumer confusion, as it creates an association between Applicants' use of PPX for "all purpose

sport bags; all-purpose athletic bags, all-purpose carrying bags; backpack; book bags; gym bags; school bags; shoulder bags; travel bags" and Opposer's P90X® backpack and other bags, Opposer's P90X® workout programs, clothing, fitness gear and supplements. The combination, therefore, is likely to cause consumers to associate Applicants' PPX mark with Opposer and its P90X® mark and results in a greater degree of consumer confusion.

- 31. The customer base of Applicants' PPX bags and backpacks and Opposer's P90X® bags, backpacks, workout programs, fitness kits, fitness gear, apparel, supplements and other fitness related goods and services are similar, if not identical.
- 32. If Applicants are permitted to register its mark, and, thereby, obtain the *prima* facie exclusive right to use Applicants' PPX mark in the marketplace, confusion is likely to result, and Opposer will be damaged thereby.
- 33. Applicants' use of Applicants' PPX mark in connection with "all purpose sport bags; all-purpose athletic bags, all-purpose carrying bags; backpack; book bags; gym bags; school bags; shoulder bags; travel bags" is likely to cause confusion or mistake or to deceive, within the meaning of Section 2(d) of the Lanham Act, 15 U.S.C. § 1052(d).
- 34. Allowance of Applicants' application and registration of the PPX mark would restrict and impair Opposer's right to use, develop and expand its use of its P90X® mark, and would otherwise cause injury and damage to Opposer's P90X® mark, as well as its goodwill and reputation.

DILUTION PURSUANT TO SECTION 43(C) OF THE LANHAM ACT

- 35. Beachbody's P90X® mark is famous.
- 36. Applicants' PPX application was filed on November 2, 2012, which is after Beachbody's P90X® mark became famous.

37. Applicants allegedly first used the PPX mark on June 27, 2012, which is after

Beachbody's P90X® mark became famous.

38. Applicants' alleged use of PPX dilutes the distinctive quality of Beachbody's

P90X® mark.

39. Applicants intend to trade on Beachbody's reputation and/or to cause dilution of

Beachbody's P90X® mark.

40. Applicants' use of Applicants' PPX mark in connection with "all purpose sport

bags; all-purpose athletic bags, all-purpose carrying bags; backpack; book bags; gym bags;

school bags; shoulder bags; travel bags" is likely to dilute the goodwill associated with

Beachbody's P90X® mark, within the meaning of Section 43(c) of the Lanham Act, 15 U.S.C. §

1125(c).

41. Allowance of Applicants' application and registration of Applicants' PPX mark

would result in damage and injury to Beachbody, who has expended considerable sums and

resources in promoting and developing its P90X® mark.

WHEREFORE, Opposer prays that allowance of Serial No. 85/769,769 be refused and

that this Opposition be sustained.

Respectfully submitted,

Date: October 15, 2013

Camille M. Miller

Elizabeth Lai Featherman

Clubatile

COZEN O'CONNOR, P.C.

1900 Market Street

Philadelphia, PA 19103

Telephone: (215) 665-7273

Facsimile: (215) 665-2013

Attorneys for Opposer

CERTIFICATE OF SERVICE

I hereby certify that on this date, I caused a true and correct copy of the foregoing Notice of Opposition to be served via e-mail and First Class Mail, postage pre-paid to counsel for Applicants:

DANIEL N. SMITH NEW ENGLAND PATENT & TRADEMARK 1 SALEM GRN STE 405 SALEM, MA 01970-3790

/Elizabeth Featherman/	
Elizabeth Featherman	

Date: October 15, 2013